



NAMIBIA INDUSTRIAL
DEVELOPMENT AGENCY

GROWING SUSTAINED INDUSTRIES

NIDA'S AGRI-BUSINESS PROJECT PROFILES





ABOUT



US

INTRODUCTION

The Namibia Industrial Development Agency (NIDA), is a National Agency under both the Ministry of Finance and Public Enterprises (MFPE) and the Ministry of Industrialization and Trade (MIT) as hybrid governance model for public enterprises in Namibia. The agency was established through act of Parliament Act 16 of 2016 with the mandate to spearhead, among others to develop industrial, agribusiness and business infrastructure as well as facilitate investment attraction in the country.

The primary objective is to create job opportunities, alleviate poverty, improve sustenance, increase import substitution, manufacturing and value added products. NIDA therefore, has acquired industrial and agri-business land for development into viable business ventures. In addition, these semi and undeveloped pieces land are earmarked for development to cater for value addition, manufacturing and processing activities in various regions with strategic partnerships in industries, agribusiness, and infrastructure development. The agency is requesting interested local and international investors to submit proposal to develop and operate commercial viable operations or projects for the long term leasing and or through joint venture arrangement with NIDA. The investors are also expected to manage these facilities efficiently and meet all the required environmental and health standards as well as related by laws.



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2. PROJECTS DESCRIPTIONS

2.1 Project title: Expansion of irrigation projects at Naute for dates, table grapes, pomegranates, prickly pears and others as well as processing facilities

2.1.1 Project description and objectives

NIDA is managing Naute Agricultural Project on a land measuring 1,500 hectares located next to the Naute Dam, about 45 km outside the town of Keetmanshoop, Karas Region. The project produces primarily dates and table grapes for export, while pomegranates (116, Akko, Wonderful) and prickly pears (Gymno Carpo, Algerian) are produced as additional produce on small scale. The land under production comprises of 130 hectares dates (Med-jool, Barhi, Khenezi, Lulu, Khalas) and 54 hectares table grapes (Flame, Early Sweet, Prime, Melody and Crimson) and there is about 700 hectares available for further expansion of production and other products. The current facilities at Naute Project include table grapes and dates packaging complex, implement storage and workshop, administrative building as well as staff accommodation.

2.1.2 Opportunities

Namibia imports most of the table grapes, pomegranates and prickly pears. The remainder of the farmland presents an opportunity for the expansion of dates, table grapes production, pomegranates, prickly pears, sugar plantation and processing as well as the production of lucerne. Opportunity therefore exists also for storage and processing facilities.

2.1.3 Financial proposal

This project requires an investment between US\$538,000 to US\$4.3 million (N\$10.0 million to N\$80.0 million Namibian dollars) depending on the capacity of the production, processing facility, technology and variant inputs of the project.

2.1.4 Proposed technical deal structure

This project is ongoing and most of the required approvals are in place such as environmental impact assessment and clearance certificate. Bulk services such as water reticulation and electricity supply are available. Therefore, NIDA will provide land on long-term lease basis subjected on the terms and condition as per agreement reached between NIDA and potential investor.



2.2 PROJECT TITLE: EXPANSION OF THE DATES PRODUCTION AND VIABLE AGRIBUSINESS AT EERSBEGIN FACILITY AT KUNENE REGION

2.2.1 Project description and objectives

NIDA was allocated a plot No.675 measuring 18,000 hectares that is located in Eersbegin, about 100 km North West of Khorixas in Kunene Region. The current development on this plot is production of dates on land measuring 35 hectares with a potential for expansion to additional 100 hectare. However, 17,865 hectare of land is available with a potential for diversification into cash crops, tourism and hospitality and related amenities. Other facilities on this plot include 5000 sqm buildings for storage. The plot has access to services such as water and electricity.

2.2.2 Opportunities

NIDA is looking for investor to expand the dates production and produce other viable fruits/agribusiness as well as the establishment of agro processing facilities and products for both local and export markets. Other opportunities include the diversification into cash crop, Tourism and hospitality.

2.2.3 Financial proposal

To expand this project an investment of US\$538,000 (N\$10 million Namibian dollars) is required, based on the size of production, processing, technology and related output requirements.

2.2.4 Proposed technical deal structure

The land available for these projects has already been assessed and the environmental impact assessment is completed and approved, the clearance certificate is available, water reticulation and electricity supply is also available. Therefore, NIDA will provide land on long-term lease basis subjected to the terms and condition agreement reached between NIDA and interested investor.





2.3 PROJECT TITLE: ESTABLISHMENT OF THE FEEDLOT, FODDER CULTIVATION, AUCTION PEN AND ABATTOIR/SLAUGHTER HOUSE FACILITIES AT KAVANGO CATTLE RANCH IN KAVANGO WEST

2.3.1 Project description and objectives

The agency is managing a cattle ranch in Kavango West Region measuring 249,000 hectares. Currently, the farm has over 9,000 heads of cattle with total potential capacity of 18,000 cattle. There is unutilized land, which is earmarking for further development as follows:

2.3.2 Opportunities

Great opportunity exists in the establishment of a feedlot, fodder cultivation, auction pen and abattoir/slaughter house facilities as well as a charcoal production at Kavango Cattle Ranch in Kavango West.

Due to the growing number of the communities in area, there is an opportunity to address their needs by developing a shopping complex, a service station and a creche.

2.3.3 Financial proposal

This project requires an investment of US\$538,000 to US\$2.7 million (N\$10.0 million to N\$50.0 million Namibian dollars) depending on the project selection by the interested investor, capacity of the production, plant, technology and various requirements of the project.



2.4 PROJECT TITLE: DEVELOPMENT OF AGRI-BUSINESS PROJECT AT DIVUNDU, KAVANGO EAST REGION

2.4.1 Project description and objectives

NIDA was allocated a plot No.570 measuring 18 ha that is located in Divundu Settlement, Kavango East Region. This project requires the installation of bulk services such as water and electricity on this plot.

2.4.2 Opportunities

NIDA is requesting proposals from potential investor interested to lease, develop and operate commercial viable agri-business projects on the plot at Divundu. The purpose of this request for proposal is to ensure that plot is fully developed into agro-business industrial infrastructure in order to create manufacturing, value added operations, among others. The investors are also expected to manage these facilities efficiently and on sustainable basis.

2.4.3 Financial proposal

Given the fact that this land is earmarked for a mixed used development, the estimated cost will depend on the type and design of the infrastructure to be established.

2.4.4 Proposed technical deal structure

The agency will provide land for long-term lease as per the terms and conditions to be mutually agreed upon.



2.5 PROJECT TITTLE: ESTABLISHMENT OF COLD STORAGE FACILITY AT WALVIS BAY, ERONGO REGION

2.5.1 Project description and objectives

This project focuses on development of National Cold Storage Facility at a portion of land measuring approximately 5.6 hectares site (Erf 2 and 3 of portion 139 of farm Wanderdunen No.23) in close proximity to the port of Walvis Bay. The land is partially serviced pending only bulk electrical and sewer provision. Town Planning approvals and Concept Design for the cold storage are completed. The main aim of the project is cater for bulk cooling needs of perishable food products for domestic and export markets with the capacity over 10 000 tons.

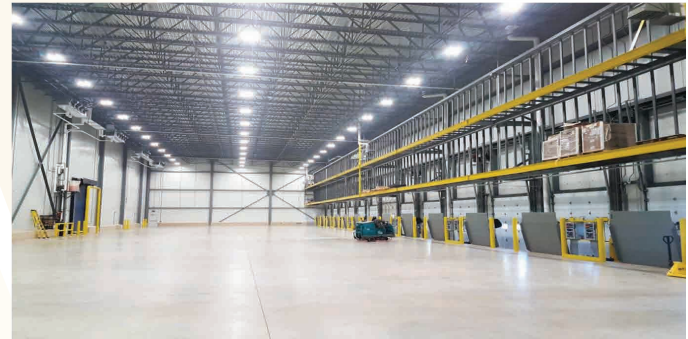
2.5.2 Opportunities

Various operators and enterprises are importing and exporting food produce through the port of Walvis Bay. An opportunity exists to create a bulk food storage and packaging facility in close proximity to the port of Walvis Bay. This facility is to be export accredited. There is an opportunity for some exports to be redirected to Walvis Bay Port - Namibia from the port of Cape Town – South Africa. The facility can accommodate multiple tenants who can operate independently of one another.

Local meat, fish and chicken processors all have a huge interest in this facility to export products around the world and especially into Africa. The facilities should be designed to conform to international best design practice pertaining to health and food safety as well as biosafety standards. NIDA to provide land on long-term lease basis and or through potential Joint Venture arrangement. The investor to provide funding and technical expertise to build and operate the facility.

2.5.3 Financial proposal

This project requires an estimated investment of US\$13.4 million to US\$26.8 million (N\$250 million to N\$500 million Namibian dollars) depending on the project business model.



WALVIS BAY NATIONAL COLD STORAGE



2.6 SPECIAL AGRI-SCHEME PROJECTS (MUSESE AND SHITEMO GREEN SCHEME IN KAVANGO REGIONS)

2.6.1 Musese Green Scheme Irrigation Project

The project is situated about 90km West of Rundu with a total size of 1,000 hector. It focuses on cereal and cash crops production.

2.6.2 Shitemo Green Scheme Irrigation Project

The farm is situated about 90 km East of Rundu with a total size of 1,000 hectares. It focuses on cereal production including cash crops.

Both Musese and Shitemo Green Schemes require an investor to operate on long-term lease basis and or through a joint venture arrangement.



2.7 PROJECT TITLE: COMPLETION OF THE MANYEHA CROCODILE FARM IN KONGOLA, ZAMBEZI REGION

2.7.1 Project description and objectives

NIDA has partially developed Manyeha crocodile farm, land measuring 8 hectare located in Kongola, Zambezi Region. The aim of the project is to breed crocodiles, harvest and process crocodile leather and serve as a tourist attraction resort, which consists of two sections such as hospitality for tourist attraction and a commercial component. The tourist section comprises of 10 chalets, a restaurant, pavilions, and admin office. The commercial component is comprising of abattoir, training Centre, manager's house as well as staff housing.

2.7.2 Opportunities

This project offers vast business opportunities in agri-business, tourism and hospitality as well as general commercial prospects. The tourism and hospitality comprise of the following facilities: lodge, restaurant, pavilion, admin office and chalets. The commercial facility comprises of the breeding pods, harvesting crocodiles and crocodile eggs; an abattoir for processing crocodile skin and meat, as well as a training facility for leather processing.

The crocodile farm can accommodate about 20 000 crocodiles of various sizes whereas the breeding ponds can accommodate about 300 female crocodiles of which 60 percent of them lay eggs.

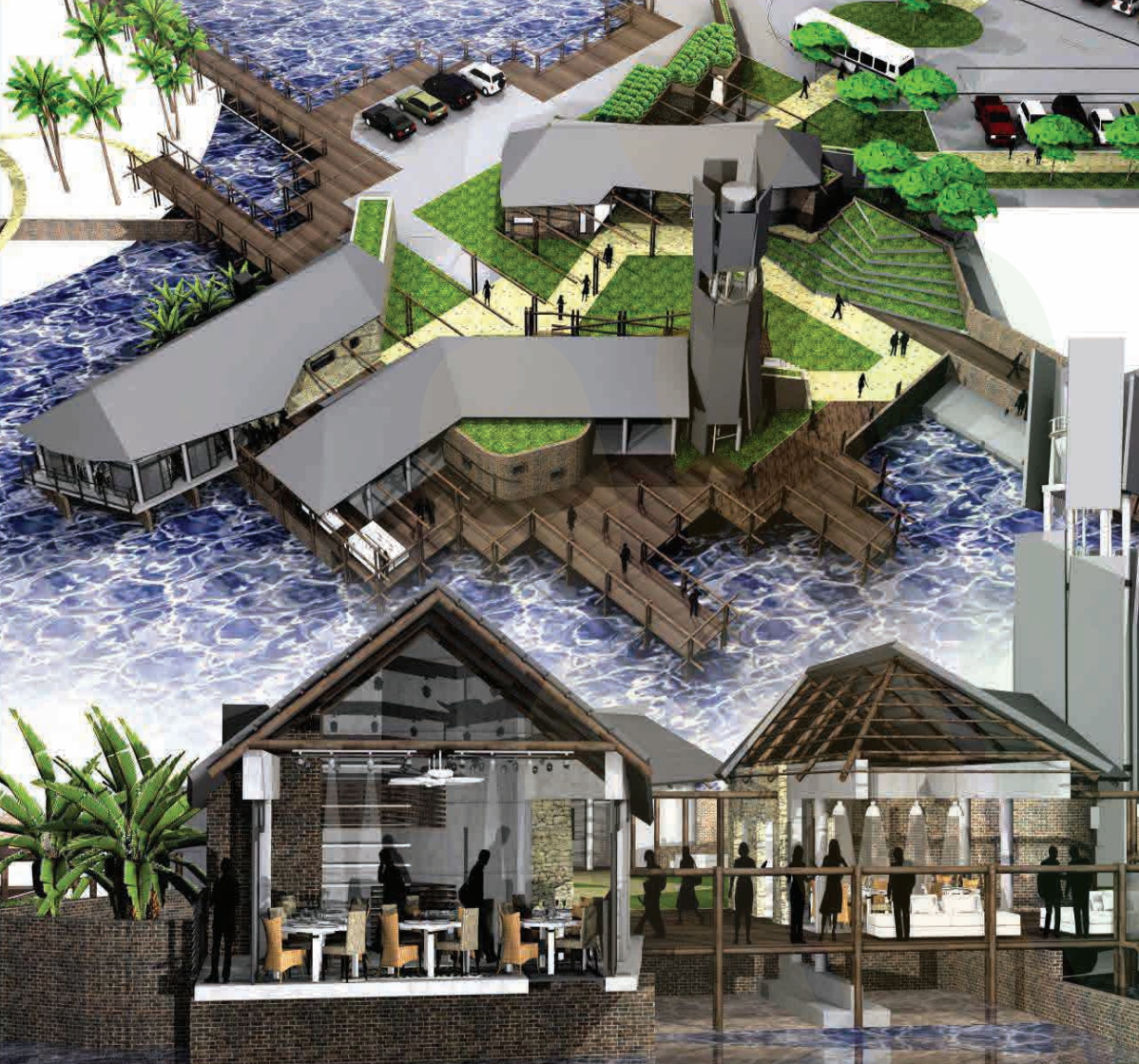
The project is about 63% complete and has access to all the necessary bulk services.

2.7.3 Financial proposal

This project funding requires an investment of approximately US\$4.1 million (N\$ 77 million Namibian dollars) to complete the project. Government through NIDA has invested around US\$2 million (N\$ 37 million Namibia Dollar) and completed 68 per cent of the development.

2.7.4 Proposed technical deal structure

The project has already been assessed and cleared with the environmental impact assessment and the clearance certificate is available as well as water reticulation and electricity supply is available on site. The project plan; architectural drawings for pod, processing centre, lodge and chalets have been completed. As such, NIDA will provide the facility on long-term lease basis depending on the terms of the agreement to be agreed upon with interested party.



3. REQUIRED DOCUMENTATION

The investor is expected to include the following in their proposal:

3.1 Company profile detailing the background, business activities, audited financial statement for the last three years, Certificate of incorporation and article of memorandum of association, in case of a JV a letter of association or partnership, team members and experience among others.

3.2 A conceptual development plan to include –

- 3.2.1 Proposed improvement on the plots, preliminary building design and layout
- 3.2.2 Proposed business activities to be carried out on the plots including the operational plan and number of jobs to be created
- 3.2.3 Indicate the number of plots required for development
- 3.2.4 Financial Plan - this entails the financial ability to develop the project and sources of funding
- 3.2.5 Shareholding structure
- 3.2.6 Implementation plan with time frame for the whole development
- 3.2.7 Any other valuable information
- 3.2.8 Contact information: full name and designation of the contact person, telephone/cell numbers, email and postal addresses.

4. THIS INFORMATION SHOULD BE SUBMITTED TO:

The Chief Executive Officer

NIDA

NIDA Building 2nd floor, 11 Goethe Street,
Windhoek, Namibia

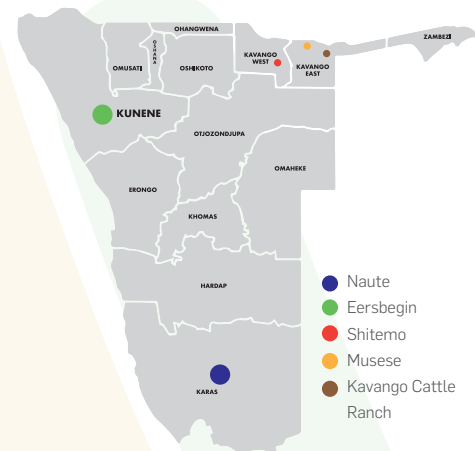
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NIDA's produce for both domestic and export markets.

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